DESCRIPTION OF THE VARIABLES OF THE FILE "COMPANIES"

Data were collected through a questionnaire that was divided into the following six parts:

- Section 1: COMPANY AND RESPONDENT CHARACTERISTICS
- Section 2: SENDING PROCESS
- Section 3: HOSTING PROCESS
- Section 4: LEVEL OF COMPANY ENGAGEMENT
- Section 5: EVALUATION OF POSSIBLE RETURNS [sending process and hosting process]
- Section 6: CLOSING SUGGESTIONS

Not relevant answers are always coded "8888"

Progressive	Name	Туре	Length	Contents
number of	of field	of field	of field	
field				
1	SUBMITDATE	Date	16	Date and time in which the interview
				ended
2	START	Numerical	1	Language of the questionnaire:
	LANGUAGE			• 1 = German
				• 2 = Spanish
				• 3 = Italian
			4.5	• 4 = Portoguese
3	STARTDATE	Numerical	16	Date and time in which the interview
Co.	otion 1. COMDANY	AND DESI	ONIDENI	started
Sec	ction 1: COMPAN 1	AND KESI	CONDEN	T CHARACTERISTICS
4	A1	Numerical	1	Country where the Company is
·	111	1 (0/11/01/01/01/01/01/01/01/01/01/01/01/01	-	located:
				• 1 = Belgium
				• 2 = Germany
				• 3 = Italy
				• 4 = Portugal
				• 5 = Spain
				• 6 = Other country
5	A1.other.	Character	/	Countries corresponding to the value
				"6" of the previous question
6	A2	Numerical	2	Main business sector of the company:
				• 1 = Farming, animal
				production, agroindustry
				• 2 = Industry: mechanics,
				mechatronics; maintenance
				·
				• 3 = Industry: electric or
				electronics, IT, ICT,
				informatics
				• 4 = Industry: other sectors
				(chemical, etc.)
				• 5 = Construction industry
				• 6 = Energy, renewable
				industry, heat industry
				• 7 = Commerce and trade
				(sales, retail, etc.)
				• 8 = Hotels, tourism,
				gastronomy, catering, other
				hospitality industry
				• 9 = Services for persons and
				families (hairdressing,
				child/elderly/disabled support,
				social care, social services,
				etc.)
1		1		

				 10 = Services for industries (financial or fiscal consulting, engineering, physical and chemical analyses, event organization, etc.) 11 = Educational/training services 12 = Health services, nursing, rehabilitation 13 = Public administration, civil services 14 = Banks, financial services 15 = Non-profit services 16 = Other services 17 = Other economic sector
7	A2. other.	Character	/	Explanation of the previous answer
8	A3	Numerical	1	Company size: • 1 = 1-9 employees • 2 = 10-49 employees • 3 = 50-249 employees • 4 = 250-999 employees • 5 = 1.000-19.999 employees • 6 = 20.000 employees and more
9	A4	Numerical	1	Whether the Company sent and/or hosted students or apprentices in Erasmus+ mobility: • 1 = Just sent apprentices/ students • 2 = Just hosted apprentices/ students • 3 = Both sent and hosted apprentices/students • 4 = Not at all
10	A5	Numerical	1	Whether the company sent and/or hosted students or apprentices in other (non-Erasmus+) mobility: • 1 = Just sent apprentices/ students • 2 = Just hosted apprentices/ students • 3 = Both sent and hosted apprentices/students • 4 = Not at all
11	A6	Numerical	1	Gender of the person responding to the questionnaire on behalf of the Company: • 1 = Male • 2 = Female

10	1	NT		1 ()
12	A7	Numerical	1	Age of the respondent (years):
				• 1 = Below 30
				• 2 = 30-45
				• 3 = 46-60
				• 4 = More than 60
13	A8	Numerical	2	Respondent's role:
				• 1 = Company executive,
				associate, decision maker
				• 2 = Production manager
				• 3 = HR manager, HR
				employee
				• 4 = Trainer, training manager
1.4	4.0 4	CI.		• 99 = Other role
14	A8. other.	Character	TNG DD4	Explanation of the previous answers
	Sect	ion 2: SEND	ING PRO	OCESS
15	B1	Numerical	1	How long the Company has been
				involved in international mobility
				programmes sending apprentices
				abroad:
				• 1 = Less than 2 years
				• $2 = 2-3 \text{ years}$
				• 3 = 4-5 years
				• 4 = 6-10 years
16	D2	Numaniaal	2	• 5 = More than 10 years
10	B2	Numerical	2	Number of apprentices sent to other
17	D2	NI1	1	companies in the last 12 months
17	B3	Numerical	1	Whether the Company is sending
				apprentices to any country or to some
				preferred countries:
				• 1 = Any country
				• 2 = Some countries more than
				others
18	B4_Germany	Numerical	1	Whether the preferred country is
				Germany:
				• 0 = No
				• 1 = Yes
19	B4_OtherEurope	Numerical	1	Whether the preferred country is
				another European Country:
				• 0 = No
				• 1 = Yes
20	B4_Italy	Numerical	1	Whether the preferred country is Italy:
				• 0 = No
				• 1 = Yes
21	B4_Spain	Numerical	1	Whether the preferred country is
41	סן-Spaiii	runnencal	1	1 -
				Spain:
				• 0 = No
				• 1 = Yes
22	B4_Port	Numerical	1	Whether the preferred country is
				Portugal:
				• 0 = No
				• 1 = Yes
L				ı

23	D.5	Numerical	1	Whather the coloation process of
	B5		1	Whether the selection process of apprentices follows a fixed-quota policy or the number of apprentices is defined every year according to variable parameters: • 1 = Fixed quota • 2 = Variable every year
24	B6.a.	Numerical	1	Whether the Company organizes outgoing mobility on its own as an autonomous promoter: • 0 = No • 1 = Yes
25	B6.b.	Numerical	1	Whether the Company organizes outgoing mobility as a partner of a consortium/network: • 0 = No • 1 = Yes
26	В6.с.	Numerical	1	Whether the Company organizes outgoing mobility with the support of an informal network of companies and similar: • 0 = No • 1 = Yes
27	B6.d.	Numerical	1	Whether the Company organizes outgoing mobility with the support of intermediary organizations: • 0 = No • 1 = Yes
28	B6.other.	Character	/	Whether the Company organizes outgoing mobility with the support of other supporting bodies (specify)
29	B7.a.	Numerical	1	Whether the Company doesn't apply any selection criteria in the apprentices selection process: • 0 = No • 1 = Yes
30	B7.b.	Numerical	1	Whether one of the three most relevant criteria applied by the company in the apprentices selection process is <i>first-come-first-served</i> : • 0 = No • 1 = Yes
31	В7.с.	Numerical	1	Whether one of the three most relevant criteria applied by the company in the apprentices selection process is curriculum/performance: • 0 = No • 1 = Yes

32	B7.d.	Numerical Numerical	1	Whether one of the three most relevant criteria applied by the company in the apprentices selection process is language skills: • 0 = No • 1 = Yes Whether one of the three most relevant
				criteria applied by the company in the apprentices selection process is personal and social skills: • 0 = No • 1 = Yes
34	B7.f.	Numerical	1	Whether one of the three most relevant criteria applied by the company in the apprentices selection process is previous work experience: • 0 = No • 1 = Yes
35	B7.g.	Numerical	1	Whether one of the three most relevant criteria applied by the company in the apprentices selection process is <i>previous mobility experience</i> : • 0 = No • 1 = Yes
36	B7.h.	Numerical	1	Whether one of the three most relevant criteria applied by the company in the apprentices selection process is participant's motivation to go on mobility: • 0 = No • 1 = Yes
37	B7.i.	Numerical	1	Whether one of the three most relevant criteria applied by the company in the apprentices selection process is <i>staff's certainty of usefulness of mobility for the participant</i> : • 0 = No • 1 = Yes
38	B7.other.	Character	/	Whether the Company applies other criteria in the apprentices selection process (specify)
39	B8	Numerical	1	Approximate per cent rate of acceptance of apprentices' requests for mobility (reference: last year): • 1 = Less than 25% • 2 = Between 26 and 50% • 3 = Between 51 and 75% • 4 = Between 76 and 99% • 5 = 100%

40	B9.a.	Numerical	3	Imagining the Company needs 100
	<i>D</i> ,	1 (dillotted)	J	budget-points to finance its sending
				activities, what's the number of points
				coming from own budget
41	B9.b.	Numerical	3	Imagining the Company needs 100
	2,000			budget-points to finance its sending
				activities, what's the number of points
				coming from other private funds
42	В9.с.	Numerical	3	Imagining the Company needs 100
				budget-points to finance its sending
				activities, what's the number of points
				coming from EU funds
43	B9.d.	Numerical	3	Imagining the Company needs 100
				budget-points to finance its sending
				activities, what's the number of points
				coming from other public funds
44	B9.e.	Numerical	3	Imagining the Company needs 100
				budget-points to finance its sending
				activities, what's the number of points
4.5	D10	N		coming from other sources
45	B10	Numerical	3	Average cost per month of sending
				one of the Company's apprentices abroad
46	B11	Numerical	1	Number of hours per participant spent
70	DII	Numerical	1	by the Company on sending an
				apprentice abroad:
				• 1 = Nothing at all, participants
				provide by themselves
				• $2 = 1-5$ hours
				• $3 = 6-10 \text{ hours}$
				• $4 = More than 10 hours$
	Sec	tion 3: HOST	ING PRO	OCESS
47	C1	Numerical	1	How long the Company has hosted
				participants in international mobility:
				• 1 = Less than two years
				• $2 = 2-3$ years
				• $3 = 4-5 \text{ years}$
				• $4 = 6-10 \text{ years}$
40	C/2	N		• 5 = More than 10 years
48	C2	Numerical	3	Number of participants hosted by the
49	C3	Numerical	1	Company in the last 12 months Whether the Company is hosting
72	CJ	Tumerical	1	participants from any country or from
				specific countries:
				• 1 = Any country
				• 2 = Specific countries
50	C4_Germany	Numerical	1	Whether the Company is hosting
	•			participants from Germany:
				• 0 = No
				• 1 = Yes

Signature Sumerical Sume	51	C4 C	Numerical	1	Whathan the Commons is hesting
S2 C4_Italy Numerical 1 Whether the Company is hosting participants from Italy: 0 = No 1 = Yes	31	C4_Spain	Numericai	1	Whether the Company is hosting
S2 C4_Italy Numerical 1 Whether the Company is hosting participants from Italy: 0 = No					
S2					
Description of the company of the		G4 7: 1			
Signature Sign	52	C4_Italy	Numerical	1	1 0
Signature Sign					
Signature State					• 0 = No
Description Portugal: O = No					
Standard C4_OtherEurope Numerical 1 Whether the Company is hosting participants from another European Country:	53	C4_Portugal	Numerical	1	Whether the Company is hosting
S4 C4_OtherEurope Numerical 1 Whether the Company is hosting participants from another European Country: • 0 = No 1 = Yes					participants from Portugal:
S4 C4_OtherEurope Numerical 1 Whether the Company is hosting participants from another European Country: 0 = No 1 = Yes					• 0 = No
Darticipants from another European Country: 0 = No 1 = Yes					
Darticipants from another European Country: 0 = No 1 = Yes	54	C4_OtherEurope	Numerical	1	Whether the Company is hosting
Solution Solution		_			participants from another European
State					
S5					• 0 = No
S5					• 1 = Yes
Company operates as an autonomous partner: • 0 = No • 1 = Yes 56	55	C5.a.	Numerical	1	
partner: • 0 = No • 1 = Yes 56 C5.b. Numerical 1 Whether, in its hosting activities, the Company operates as a partner of a consortium/network: • 0 = No • 1 = Yes 57 C5.c. Numerical 1 Whether, in its hosting activities, the Company operates with the support of an informal network of companies and similar: • 0 = No • 1 = Yes 58 C5.d. Numerical 1 Whether, in its hosting activities, the Company operates with the support of intermediary organizations: • 0 = No • 1 = Yes 59 C5.other. Character / Whether, in its hosting activities, the Company operates with the support of other supporting bodies (specify) 60 C6 Numerical 1 Approximate per cent rate of acceptance of hospitality applications: • 1 = Less than 25% • 2 = Between 26 and 50% • 3 = Between 76 and 99% • 5 = 100% 61 C7.a. Numerical 3 Imagining the Company needs 100 budget-points to finance its hosting activities, what's the number of points			1 (6/11/01/04/	-	
Section Sect					* * *
Section Sect					-
Numerical 1 Whether, in its hosting activities, the Company operates as a partner of a consortium/network: • 0 = No • 1 = Yes					
Company operates as a partner of a consortium/network: • 0 = No • 1 = Yes 57	56	C5 h	Numerical	1	
Consortium/network: • 0 = No • 1 = Yes S7	30	C3.D.	Tumerical	1	
C5.c. Numerical 1 Whether, in its hosting activities, the Company operates with the support of an informal network of companies and similar: • 0 = No					
Solution Solution					
Solution Solution					
Company operates with the support of an informal network of companies and similar: • 0 = No • 1 = Yes Section 1 Whether, in its hosting activities, the Company operates with the support of intermediary organizations: • 0 = No • 1 = Yes Section 2 Character Whether, in its hosting activities, the Company operates with the support of other supporting bodies (specify) Company operates with the support of other supporting bodies (specify) Approximate per cent rate of acceptance of hospitality applications: • 1 = Less than 25% • 2 = Between 26 and 50% • 3 = Between 51 and 75% • 4 = Between 76 and 99% • 5 = 100% Company operates with the support of other supporting bodies (specify) I approximate per cent rate of acceptance of hospitality applications: • 1 = Less than 25% • 2 = Between 26 and 50% • 3 = Between 51 and 75% • 4 = Between 76 and 99% • 5 = 100% I magining the Company needs 100 budget-points to finance its hosting activities, what's the number of points	57	C5 o	Numarical	1	
an informal network of companies and similar: • 0 = No • 1 = Yes 58	37	Cs.c.	Numericai	1	
similar: • 0 = No • 1 = Yes 58 C5.d. Numerical 1 Whether, in its hosting activities, the Company operates with the support of intermediary organizations: • 0 = No • 1 = Yes 59 C5.other. Character / Whether, in its hosting activities, the Company operates with the support of other supporting bodies (specify) 60 C6 Numerical 1 Approximate per cent rate of acceptance of hospitality applications: • 1 = Less than 25% • 2 = Between 26 and 50% • 3 = Between 51 and 75% • 4 = Between 76 and 99% • 5 = 100% 61 C7.a. Numerical 3 Imagining the Company needs 100 budget-points to finance its hosting activities, what's the number of points					
C5.d. Numerical 1 Whether, in its hosting activities, the Company operates with the support of intermediary organizations: • 0 = No					-
Section Sec					
Numerical Whether, in its hosting activities, the Company operates with the support of intermediary organizations: • 0 = No • 1 = Yes					
Company operates with the support of intermediary organizations: • 0 = No • 1 = Yes 59	7.0	05.1	NT : 1	1	
intermediary organizations: • 0 = No • 1 = Yes 59	58	C5.a.	Numericai	1	
• 0 = No • 1 = Yes 59					
C5.other. Character Whether, in its hosting activities, the Company operates with the support of other supporting bodies (specify)					
C5.other. Character Whether, in its hosting activities, the Company operates with the support of other supporting bodies (specify) C6 Numerical Approximate per cent rate of acceptance of hospitality applications: 1 = Less than 25% 2 = Between 26 and 50% 3 = Between 51 and 75% 4 = Between 76 and 99% 5 = 100% C7.a. Numerical Mumerical Imagining the Company needs 100 budget-points to finance its hosting activities, what's the number of points					
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other supporting bodies (specify) C6 Numerical Approximate per cent rate of acceptance of hospitality applications: 1 = Less than 25% 2 = Between 26 and 50% 3 = Between 51 and 75% 4 = Between 76 and 99% 5 = 100% C7.a. Numerical Numerical Imagining the Company needs 100 budget-points to finance its hosting activities, what's the number of points	59	C5.other.	Character	/	_
60 C6 Numerical Approximate per cent rate of acceptance of hospitality applications: • 1 = Less than 25% • 2 = Between 26 and 50% • 3 = Between 51 and 75% • 4 = Between 76 and 99% • 5 = 100% C7.a. Numerical Numerical Numerical Tagining the Company needs 100 budget-points to finance its hosting activities, what's the number of points					
acceptance of hospitality applications: • 1 = Less than 25% • 2 = Between 26 and 50% • 3 = Between 51 and 75% • 4 = Between 76 and 99% • 5 = 100% C7.a. Numerical 3 Imagining the Company needs 100 budget-points to finance its hosting activities, what's the number of points		Cí	N T		
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• 2 = Between 26 and 50% • 3 = Between 51 and 75% • 4 = Between 76 and 99% • 5 = 100% 61 C7.a. Numerical 3 Imagining the Company needs 100 budget-points to finance its hosting activities, what's the number of points					
• 3 = Between 51 and 75% • 4 = Between 76 and 99% • 5 = 100% C7.a. Numerical 3 Imagining the Company needs 100 budget-points to finance its hosting activities, what's the number of points					
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61 C7.a. Numerical 3 Imagining the Company needs 100 budget-points to finance its hosting activities, what's the number of points					• 3 = Between 51 and 75%
Numerical 3 Imagining the Company needs 100 budget-points to finance its hosting activities, what's the number of points					• 4 = Between 76 and 99%
budget-points to finance its hosting activities, what's the number of points			<u> </u>		• 5 = 100%
activities, what's the number of points	61	C7.a.	Numerical	3	
activities, what's the number of points					budget-points to finance its hosting
ω					-

62	C7.b.	Numerical	3	Imagining the Company needs 100 budget-points to finance its hosting activities, what's the number of points coming from <i>other private funds</i>
63	С7.с.	Numerical	3	Imagining the Company needs 100 budget-points to finance its hosting activities, what's the number of points coming from <i>EU funds</i>
64	C7.d.	Numerical	3	Imagining the Company needs 100 budget-points to finance its hosting activities, what's the number of points coming from <i>other public funds</i>
65	C7.e.	Numerical	3	Imagining the Company needs 100 budget-points to finance its hosting activities, what's the number of points coming from <i>other sources</i>
66	C8.a.	Numerical	1	Whether the company buys <i>extra equipment</i> for hosting participants: • 0 = No • 1 = Yes
67	C8.b.	Numerical	1	Whether the company buys <i>extra</i> working materials for hosting participants: • 0 = No • 1 = Yes
68	C8.c.	Numerical	1	Whether the company buys <i>other</i> needed services for hosting participants: • 0 = No • 1 = Yes
69	C9	Numerical	1	Approximate total yearly cost (in Euro) incurred by the Company specifically for hosting participants: • 1 = 0 • 2 = 1-250 • 3 = 251-1000 • 4 = 1001-2000 • 5 = More than 2000
70	C10	Numerical	1	Hours per month spent by the Company on hosting an apprentice from abroad: • 1 = None • 2 = 1-5 hours • 3 = 6-10 hours • 4 = More than 10 hours

	Section 4: LEV	EL OF CO	MPANY 1	ENGAGEMENT
71	D1	Numerical	1	Whether the Company is available to send abroad more apprentices in the future than those sent in the past 12 months (only if A4 = 1 or 3 or A5 = 1 or 3): • 1 = Yes, the Company is available to send abroad more apprentices • 2 = No, the number sent in the last year fulfils the Company's policy • 3 = No, the number sent in the last years is beyond sustainability
72	D2	Numerical	1	Whether the Company is available to host more mobility participants in the future than those hosted in the past 12 months (only if A4 = 2 or 3 or A5 = 2 or 3): • 1 = Yes, the Company is available to host more participants from abroad • 2 = No, the number hosted in the last year fulfils the Company's policy • 3 = No, the number sent in the last years is beyond sustainability
73	D3	Numerical	1	Whether the Company involves own personnel in tasks specifically devoted to hosting foreign participants (only if A4 = 2 or 3 or A5 = 2 or 3): • 1 = Yes, mainly for tutorship and/or training • 2 = Yes, mainly for social activities • 3 = Yes, for all related activities • 4 = No, staff is specifically devoted to incoming mobility programmes
74	D4	Numerical	2	How the Company involves participants in on-going activities (only if A4 = 2 or 3 or A5 = 2 or 3): • 1 = They are usually integrated into production processes • 2 = They are usually kept marginal to production • 3 = About half of them are integrated into production

				processes, while the other half
				is not
				• 99 = Other
75	D4.other.	Character	/	Explanation of the previous answer
76	D5	Numerical	2	Most relevant cost generated by engaging in hosting activities (only if A4 = 2 or 3 or A5 = 2 or 3): • 1 = Organizational costs • 2 = Direct staff costs (e.g. salaries, allowances, etc.) • 3 = Indirect staff costs (for tutorship, training, social activities, etc.) • 4 = Loss in production times or quantities • 5 = Costs and time of dedicated structures • 6 = Cost of providing externally dedicated services • 99 = Other
77	D5.other.	Character	/	Explanation of the previous answer
78	D6	Numerical	1	In reference to apprentices sent abroad, whether this activity require to engage Company staff in tasks specifically devoted to them (only if A4 = 1 or 3 or A5 = 1 or 3): • 1 = Yes, mainly for tutorship and/or training • 2 = Yes, mainly for language training • 3 = Yes, for all related activities • 4 = No, staff is specifically devoted to outgoing mobility programmes
79	D7	Numerical	2	Most relevant cost generated by engaging in sending activities (only if A4 = 1 or 3 or A5 = 1 or 3): • 1 = Organizational costs • 2 = Direct staff costs (e.g. salaries, allowances, etc.) • 3 = Indirect staff costs (for tutorship, training, social activities, etc.) • 4 = Loss in production times or quantities • 5 = Costs and time of dedicated structures • 6 = Cost of providing externally dedicated services • 99 = Other

80	D7.other.	Character	/	Explanation of the previous answer
81	D8.a_1.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from sending apprentices: anguage barriers: 0 = No 1 = Yes
82	D8.a_2.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from hosting apprentices: anguage barriers: 0 = No 1 = Yes
83	D8.b_1.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from sending apprentices: insufficient number of self-offering candidates: • 0 = No • 1 = Yes
84	D8.b_2.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from hosting apprentices: insufficient number of self-offering candidates: • 0 = No • 1 = Yes
85	D8.c_1.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from sending apprentices: inadequate professional standards of candidates: • 0 = No • 1 = Yes
86	D8.c_2.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from hosting apprentices: inadequate professional standards of candidates: • 0 = No • 1 = Yes

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87	D8.d_1.	Numerical	1	Whether the following can be
				considered one of the three biggest
				aspects that could discourage
				companies from sending apprentices:
				opposition of families to mobility:
				• 0 = No
				• 1 = Yes
88	D8.d_2.	Numerical	1	Whether the following can be
				considered one of the three biggest
				aspects that could discourage
				companies from hosting apprentices:
				opposition of families to mobility:
				• 0 = No
				• 1 = Yes
89	D8.e_1.	Numerical	1	Whether the following can be
				considered one of the three biggest
				aspects that could discourage
				companies from sending apprentices:
				inadequate personal and interpersonal
				competencies of candidates:
				• 0 = No
				• 1 = Yes
90	D8.e_2.	Numerical	1	Whether the following can be
				considered one of the three biggest
				aspects that could discourage
				companies from hosting apprentices:
				inadequate personal and interpersonal
				competencies of candidates:
				• 0 = No
				• 1 = Yes
91	D8.f_1.	Numerical	1	Whether the following can be
	2011_11	Tvaliforiour	•	considered one of the three biggest
				aspects that could discourage
				companies from sending apprentices:
				inadequacy of possible tutors:
				• 0 = No
				• 1 = Yes
92	D8.f_2.	Numerical	1	Whether the following can be
12	10.1_2.	Tunicical	1	considered one of the three biggest
				aspects that could discourage
				companies from hosting apprentices:
				inadequacy of possible tutors:
				• $0 = \text{No}$
				• 1 = Yes
93	DQ a 1	Numerical	1	Whether the following can be
73	D8.g_1.	Trufficifcai	1	considered one of the three biggest
				aspects that could discourage
				companies from sending apprentices:
				insufficient number of trustworthy
				partners:
				• 0 = No
				• 1 = Yes

6.4	D 0	NT		XXX
94	D8.g_2.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from hosting apprentices: insufficient number of trustworthy partners: • 0 = No • 1 = Yes
95	D8.h_1.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from sending apprentices: heavy costs of the whole process: 0 = No 1 = Yes
96	D8.h_2.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from hosting apprentices: heavy costs of the whole process: 0 = No 1 = Yes
97	D8.i_1.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from sending apprentices: hosting organizations have no financial benefit: • 0 = No • 1 = Yes
98	D8.i_2.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from hosting apprentices: hosting organizations have no financial benefit: • 0 = No • 1 = Yes
99	D8.j_1.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from sending apprentices: lack of grants with respect to demand: 0 = No 1 = Yes
100	D8.j_2.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from hosting apprentices: lack of grants with respect to demand: • 0 = No • 1 = Yes

101	D01 4	NT . 1	1	W71(1(1 C 11 1
101	D8.k_1.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from sending apprentices: unbalanced distribution of the candidates' gender: • 0 = No • 1 = Yes
102	D8.k_2.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from hosting apprentices: unbalanced distribution of the candidates' gender: • 0 = No • 1 = Yes
103	D8.l_1.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from sending apprentices: inadequate accommodation for candidates: • 0 = No • 1 = Yes
104	D8.1_2.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from hosting apprentices: inadequate accommodation for candidates: • 0 = No • 1 = Yes
105	D8.m_1.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from sending apprentices: administrative burden of the processes: • 0 = No • 1 = Yes
106	D8.m_2.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from hosting apprentices: administrative burden of the processes: • 0 = No • 1 = Yes
107	D8.n_1.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from sending apprentices:

				lack of recognition of advantages, fear of unknown: • 0 = No • 1 = Yes
108	D8.n_2.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from hosting apprentices: lack of recognition of advantages, fear of unknown: • 0 = No • 1 = Yes
109	D8.o_1.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from sending apprentices: other reasons: 0 = No 1 = Yes
110	D8.o_2.	Numerical	1	Whether the following can be considered one of the three biggest aspects that could discourage companies from hosting apprentices: other reasons: 0 = No 1 = Yes
111	D8b	Character	/	Explanation of the aspect that could discourage outgoing mobility (only if D8.o_1. = 1)
112	D8c	Character	/	Explanation of the aspect that could discourage outgoing mobility (only if D8.o_2. = 1)
Section				ETURNS [sending process]
112	,	$\frac{\text{aly if A4} = 1 \text{ or}}{\text{N}}$,
113	E 1	Numerical	1	Whether the Company ever compared the results before and after the mobility phase of apprentices: • 1 = Yes, periodically • 2 = Yes, rarely • 3 = No
114	E2.a.	Numerical	1	Whether improving apprentices' language skills can be considered among the three benefits that mostly apply to the Company's experience: • 0 = No • 1 = Yes
115	E2.b.	Numerical	1	Whether <i>improving apprentices</i> ' motivation can be considered among the three benefits that mostly apply to the Company's experience: • 0 = No • 1 = Yes

116	E2.c.	Numerical	1	Whether assessing the competencies of promising apprentices can be considered among the three benefits that mostly apply to the Company's experience: • 0 = No • 1 = Yes
117	E2.d.	Numerical	1	Whether attracting potential talents at the recruitment stage, easing recruitment can be considered among the three benefits that mostly apply to the Company's experience: • 0 = No • 1 = Yes
118	E2.e.	Numerical	1	Whether improving employees' innovation skills can be considered among the three benefits that mostly apply to the Company's experience: • 0 = No • 1 = Yes
119	E2.f.	Numerical	1	Whether encouraging intergenerational exchange and culture sharing can be considered among the three benefits that mostly apply to the Company's experience: • 0 = No • 1 = Yes
120	E2.g.	Numerical	1	Whether <i>improving teamwork</i> efficiency (without coaching costs) can be considered among the three benefits that mostly apply to the Company's experience: • 0 = No • 1 = Yes
121	E2.h.	Numerical	1	Whether developing employees' flexibility and other professional skills can be considered among the three benefits that mostly apply to the Company's experience: • 0 = No • 1 = Yes
122	E2.i.	Numerical	1	Whether strengthening employees' relationships to the Company, reducing turnover (nice place to work) can be considered among the three benefits that mostly apply to the Company's experience: • 0 = No • 1 = Yes

123	E2.j.	Numerical	1	Whether reducing extra-time work
				and/or improving time management
				can be considered among the three
				benefits that mostly apply to the
				Company's experience:
				• 0 = No
				• 1 = Yes
124	E2.k.	Numerical	1	Whether reducing conflicts among
				internal personnel can be considered
				among the three benefits that mostly
				apply to the Company's experience:
				• 0 = No
105	Eal	N7 ' 1	1	• 1 = Yes
125	E2.1.	Numerical	1	Whether broadening mind-set and
				business ideas can be considered
				among the three benefits that mostly
				apply to the Company's experience: • 0 = No
126	E2	Numerical	1	• 1 = Yes
126	E2.m.	numericai	1	Whether smoothing process deployment, increasing production or
				sales quantities can be considered among the three benefits that mostly
				apply to the Company's experience:
				$\bullet 0 = \text{No}$
				• 1 = Yes
127	E2.n.	Numerical	1	Whether <i>improving international</i>
127	122:11:	rvamentear	-	collaboration can be considered
				among the three benefits that mostly
				apply to the Company's experience:
				• 0 = No
				• 1 = Yes
128	E2.o.	Numerical	1	Whether enhancing reputation/brand
				can be considered among the three
				benefits that mostly apply to the
				Company's experience:
				• 0 = No
				• 1 = Yes
129	E3.a.	Numerical	1	Whether improving apprentices'
				language skills can be considered
				among the three benefits that least
				apply to the Company's experience:
				• 0 = No
				• 1 = Yes
130	E3.b.	Numerical	1	Whether <i>improving apprentices</i> '
				motivation can be considered among
				the three benefits that least apply to
				the Company's experience:
				• 0 = No
				• 1 = Yes

131	E3.c.	Numerical	1	Whether assessing the competencies of promising apprentices can be considered among the three benefits that least apply to the Company's experience: • 0 = No • 1 = Yes
132	E3.d.	Numerical	1	Whether attracting potential talents at the recruitment stage, easing recruitment can be considered among the three benefits that least apply to the Company's experience: • 0 = No • 1 = Yes
133	E3.e.	Numerical	1	Whether <i>improving employees</i> ' <i>innovation skills</i> can be considered among the three benefits that least apply to the Company's experience: • 0 = No • 1 = Yes
134	E3.f.	Numerical	1	Whether encouraging intergenerational exchange and culture sharing can be considered among the three benefits that least apply to the Company's experience: • 0 = No • 1 = Yes
135	E3.g.	Numerical	1	Whether <i>improving teamwork</i> efficiency (without coaching costs) can be considered among the three benefits that least apply to the Company's experience: • 0 = No • 1 = Yes
136	E3.h.	Numerical	1	Whether developing employees' flexibility and other professional skills can be considered among the three benefits that least apply to the Company's experience: • 0 = No • 1 = Yes
137	E3.i.	Numerical	1	Whether strengthening employees' relationships to the Company, reducing turnover (nice place to work) can be considered among the three benefits that least apply to the Company's experience: • 0 = No • 1 = Yes

120	E2 ·	NT 1	1	W/L-41
138	E3.j.	Numerical	1	Whether reducing extra-time work
				and/or improving time management
				can be considered among the three
				benefits that least apply to the
				Company's experience:
				• 0 = No
				• 1 = Yes
139	E3.k.	Numerical	1	Whether reducing conflicts among
				internal personnel can be considered
				among the three benefits that least
				apply to the Company's experience:
				• 0 = No
				• 1 = Yes
140	E3.l.	Numerical	1	Whether broadening mind-set and
110	2011	1 (GIIIOIIG	•	business ideas can be considered
				among the three benefits that least
				apply to the Company's experience:
				• 0 = No
1.41	F2	NT ' 1	1	• 1 = Yes
141	E3.m.	Numerical	1	Whether smoothing process
				deployment, increasing production or
				sales quantities can be considered
				among the three benefits that least
				apply to the Company's experience:
				• 0 = No
				• 1 = Yes
142	E3.n.	Numerical	1	Whether improving international
				collaboration can be considered
				among the three benefits that least
				apply to the Company's experience:
				• 0 = No
				• 1 = Yes
143	E3.o.	Numerical	1	Whether enhancing reputation/brand
1.0	20.00	1 (0/1110110011	-	can be considered among the three
				benefits that least apply to the
				Company's experience:
				• 0 = No
				• 1 = Yes
1 // /	T: 4	Numariaal	2	
144	E4	Numerical	2	Among the three aspects selected as
				very relevant from sending apprentices
				abroad, which one is considered the
				most relevant by the respondent:
				• 1 = Improving apprentices'
				language skills
				• 2 = Improving apprentices'
				motivation
				• 3 = Assessing the
				competencies of promising
				apprentices
				• 4 = Attracting potential talents
				at the recruitment stage, easing
				recruitment
				recrument

				 5 = Improving employees' innovation skills 6 = Encouraging intergenerational exchange, culture sharing 7 = Improving teamwork efficiency (without coaching costs) 8 = Developing employees' flexibility, other professional skills 9 = Strengthening employees' relationships to the Company, reducing turnover (nice place to work) 10 = Reducing extra-time work, and/or improving time management 11 = Reducing conflicts among internal personnel 12 = Broadening mind-set and business ideas 13 = Smoothing process deployment, increasing production or sales quantities 14 = Improving international collaboration 15 = Enhancing
145	E5	Numerical	2	reputation/brand Among the three aspects selected as lesser relevant from sending apprentices abroad, which one is considered the least relevant by the respondent: • 1 = Improving apprentices' language skills • 2 = Improving apprentices' motivation • 3 = Assessing the competencies of promising apprentices • 4 = Attracting potential talents at the recruitment stage, easing recruitment • 5 = Improving employees' innovation skills • 6 = Encouraging intergenerational exchange, culture sharing • 7 = Improving teamwork efficiency (without coaching costs)

				• 8 = Developing employees'
				flexibility, other professional
				skills • 9 = Strengthening employees'
				relationships to the Company,
				reducing turnover (nice place
				to work)
				• 10 = Reducing extra-time
				work, and/or improving time management
				• 11 = Reducing conflicts
				among internal personnel
				• 12 = Broadening mind-set and
				business ideas
				• 13 = Smoothing process
				deployment, increasing production or sales quantities
				• 14 = Improving international
				collaboration
				• 15 = Enhancing
146	DWC -	Numerical	1	reputation/brand
140	BWS.a.	Numerical	1	Whether <i>improving apprentices</i> ' <i>language skills</i> is considered most or
				least relevant:
				• -2 = The least relevant
				• -1 = Among the three less
				relevant
				 0 = Neither least nor most 1 = Among the three most
				relevant
				• 2 = The most relevant
147	BWS.b.	Numerical	1	Whether improving apprentices'
				motivation is considered most or least
				relevant: • -2 = The least relevant
				• -1 = Among the three less
				relevant
				• 0 = Neither least nor most
				• 1 = Among the three most
				relevant • 2 = The most relevant
148	BWS.c.	Numerical	1	Whether assessing the competencies of
-				promising apprentices is considered
				most or least relevant:
				• -2 = The least relevant
				• -1 = Among the three less relevant
				• 0 = Neither least nor most
				• 1 = Among the three most
				relevant
				• 2 = The most relevant

149	BWS.d.	Numerical	1	Whother attracting notartial talanta at
149	BWS.a.	Numericai	1	Whether attracting potential talents at
				the recruitment stage, easing recruitment is considered most or least
				relevant:
				• -2 = The least relevant
				• -1 = Among the three less
				relevant
				• 0 = Neither least nor most
				• 1 = Among the three most
				relevant
				• 2 = The most relevant
150	BWS.e.	Numerical	1	Whether <i>improving employees</i> '
	2 // 2000		-	innovation skills is considered most or
				least relevant:
				• -2 = The least relevant
				• -1 = Among the three less
				relevant
				• 0 = Neither least nor most
				• 1 = Among the three most
				relevant
				• 2 = The most relevant
151	BWS.f.	Numerical	1	Whether encouraging
				intergenerational exchange and
				culture sharing is considered most or
				least relevant:
				• -2 = The least relevant
				• -1 = Among the three less
				relevant
				• 0 = Neither least nor most
				• 1 = Among the three most
				relevant
152	DWC a	Numerical	1	• 2 = The most relevant
132	BWS.g.	Numerical	1	Whether <i>improving teamwork efficiency (without coaching costs)</i> is
				considered most or least relevant:
				• -2 = The least relevant
				• -1 = Among the three less
				relevant
				• 0 = Neither least nor most
				• 1 = Among the three most
				relevant
				• 2 = The most relevant
153	BWS.h.	Numerical	1	Whether developing employees'
				innovation skills is considered most or
				least relevant:
				• -2 = The least relevant
				• -1 = Among the three less
				relevant
				• 0 = Neither least nor most
				• 1 = Among the three most
				relevant
				• 2 = The most relevant

151	DING :	Numari1	1	Whather atversely anima and anima
154	BWS.i.	Numerical	1	Whether strengthening employees'
				relationships to the Company,
				reducing turnover (nice place to work) is considered most or least relevant:
				• -2 = The least relevant
				• -1 = Among the three less
				relevant
				• 0 = Neither least nor most
				• 1 = Among the three most
				relevant
				• 2 = The most relevant
155	BWS.j.	Numerical	1	Whether reducing extra-time work
				and/or improving time management is
				considered most or least relevant:
				• -2 = The least relevant
				• -1 = Among the three less
				relevant
				• 0 = Neither least nor most
				• 1 = Among the three most
				relevant
				• 2 = The most relevant
156	BWS.k.	Numerical	1	Whether reducing conflicts among
				internal personnel is considered most
				or least relevant:
				• -2 = The least relevant
				• -1 = Among the three less
				relevant
				• 0 = Neither least nor most
				• 1 = Among the three most
				relevant
				• 2 = The most relevant
157	BWS.l.	Numerical	1	Whether broadening mind-set and
				business ideas is considered most or
				least relevant:
				• -2 = The least relevant
				• -1 = Among the three less
				relevant
				• 0 = Neither least nor most
				• 1 = Among the three most
				relevant
				• 2 = The most relevant
158	BWS.m.	Numerical	1	Whether smoothing process
				deployment, increasing production or
				sales quantities is considered most or
				least relevant:
				• -2 = The least relevant
				• -1 = Among the three less
				relevant
				• 0 = Neither least nor most
				• 1 = Among the three most
				relevant
				• 2 = The most relevant

159	BWS.n.	Numerical	1	Whether improving international
				collaboration is considered most or
				least relevant:
				• -2 = The least relevant
				• -1 = Among the three less
				relevant
				• 0 = Neither least nor most
				• 1 = Among the three most relevant
				• 2 = The most relevant
160	BWS.o.	Numerical	1	
100	DWS.0.	Numericai	1	Whether <i>enhancing reputation/brand</i> is considered most or least relevant:
				• -2 = The least relevant
				• -1 = Among the three less
				relevant
				• 0 = Neither least nor most
				• 1 = Among the three most
				relevant
				• 2 = The most relevant
161	E6.1.	Numerical	2	On a scale from 1 to 10, how much the
				respondent feels that sending
				Company apprentices abroad is worth the effort
Canti	on 5. EXAL HATE	ON OF BOSS		
Secu		y if A4 = 2 or		ETURNS [hosting process]
162	E7	Numerical	1	Whether the Company hosts mobility
				participants regularly or just
				occasionally:
				• 1 = Periodically
162	F0 -	NI	1	• 2 = Rarely
163	E8.a.	Numerical	1	Whether <i>improving own employees' language skills</i> can be considered
				among the three benefits that mostly
				apply to the Company's experience:
				• 0 = No
				• 1 = Yes
164	E8.b.	Numerical	1	Whether fostering own employees'
				innovation skills can be considered
				among the three benefits that mostly
				apply to the Company's experience:
				• 0 = No • 1 = Vos
165	E8.c.	Numerical	1	• 1 = Yes Whether attracting potential talents at
103	LU.C.	Transcried	1	the recruitment stage, easing
				recruitment can be considered among
				the three benefits that mostly apply to
				the Company's experience:
				• 0 = No
				• 1 = Yes

166	E8.d.	Numerical	1	Whether <i>encouraging international exchange, culture sharing</i> can be considered among the three benefits that mostly apply to the Company's experience: • 0 = No • 1 = Yes
167	E8.e.	Numerical	1	Whether improving teamwork efficiency (without coaching costs) can be considered among the three benefits that mostly apply to the Company's experience: • 0 = No • 1 = Yes
168	E8.f.	Numerical	1	Whether <i>improving internal cohesion</i> of staff can be considered among the three benefits that mostly apply to the Company's experience: • 0 = No • 1 = Yes
169	E8.g.	Numerical	1	Whether strengthening relationships with the Company sending hosted people can be considered among the three benefits that mostly apply to the Company's experience: • 0 = No • 1 = Yes
170	E8.h.	Numerical	1	Whether increasing production or improving sales, extra hands for pending projects, for satisfaction surveys, etc. can be considered among the three benefits that mostly apply to the Company's experience: • 0 = No • 1 = Yes
171	E8.i.	Numerical	1	Whether broadening mind-set and business ideas can be considered among the three benefits that mostly apply to the Company's experience: • 0 = No • 1 = Yes
172	E8.j.	Numerical	1	Whether <i>improving international</i> collaboration can be considered among the three benefits that mostly apply to the Company's experience: • 0 = No • 1 = Yes

170	70.1	NT 1		
173	E8.k.	Numerical	1	Whether enhancing reputation/brand can be considered among the three benefits that mostly apply to the Company's experience: • 0 = No • 1 = Yes
174	E9.a.	Numerical	1	Whether improving own employees' language skills can be considered among the three aspects that least apply to the Company's experience: • 0 = No • 1 = Yes
175	E9.b.	Numerical	1	Whether fostering own employees' innovation skills can be considered among the three aspects that least apply to the Company's experience: • 0 = No • 1 = Yes
176	E9.c.	Numerical	1	Whether attracting potential talents at the recruitment stage, easing recruitment can be considered among the three aspects that least apply to the Company's experience: • 0 = No • 1 = Yes
177	E9.d.	Numerical	1	Whether encouraging international exchange, culture sharing can be considered among the three aspects that least apply to the Company's experience: • 0 = No • 1 = Yes
178	E9.e.	Numerical	1	Whether improving teamwork efficiency (without coaching costs) can be considered among the three aspects that least apply to the Company's experience: • 0 = No • 1 = Yes
179	E9.f.	Numerical	1	Whether improving internal cohesion of staff can be considered among the three aspects that least apply to the Company's experience: • 0 = No • 1 = Yes
180	E9.g.	Numerical	1	Whether strengthening relationships with the Company sending hosted people can be considered among the three aspects that least apply to the Company's experience: • 0 = No • 1 = Yes

181	E9.h.	Numerical	1	Whether increasing production or
				improving sales, extra hands for pending projects, for satisfaction surveys, etc. can be considered among the three aspects that least apply to the Company's experience: • 0 = No • 1 = Yes
182	E9.i.	Numerical	1	Whether broadening mind-set and business ideas can be considered among the three aspects that least apply to the Company's experience: • 0 = No • 1 = Yes
183	E9.j.	Numerical	1	Whether improving international collaboration can be considered among the three aspects that least apply to the Company's experience: • 0 = No • 1 = Yes
184	E9.k.	Numerical	1	Whether enhancing reputation/brand can be considered among the three aspects that least apply to the Company's experience: • 0 = No • 1 = Yes
185	E10	Numerical	2	Among the three aspects selected as very relevant from hosting apprentices or students in mobility, which one is considered the most relevant by the respondent: • 1 = Improving own employees' language skills • 2 = Fostering own employees' innovation skills • 3 = Attracting potential talents at the recruitment stage, easing recruitment • 4 = Encouraging intergenerational exchange, culture sharing • 5 = Improving teamwork efficiency (without coaching costs) • 6 = Improving internal cohesion of staff and sharing social activities • 7 = Strengthening relationships with the Company sending hosted people • 8 = Increasing production or improving sales, extra hands

		ı		
				for pending projects, for
				satisfaction surveys, etc.
				• 9 = Broadening mind-set and
				business ideas
				• 10 = Improving international
				collaboration
				• 11 = Enhancing
				reputation/brand
186	E11	Numerical	2	Among the three aspects selected as
				lesser relevant from hosting
				apprentices or students in mobility,
				which one is considered the least
				relevant by the respondent:
				• 1 = Improving own
				employees' language skills
				• 2 = Fostering own employees' innovation skills
				• 3 = Attracting potential talents
				at the recruitment stage, easing
				recruitment
				• 4 = Encouraging
				intergenerational exchange,
				culture sharing
				• 5 = Improving teamwork
				efficiency (without coaching
				costs)
				• 6 = Improving internal
				cohesion of staff and sharing
				social activities
				• 7 = Strengthening relationships
				with the Company sending
				hosted people
				• 8 = Increasing production or
				improving sales, extra hands
				for pending projects, for
				satisfaction surveys, etc.
				• 9 = Broadening mind-set and
				business ideas
				• 10 = Improving international
				collaboration
				• 11 = Enhancing reputation
187	BWH.a.	Numerical	1	Whether improving own employees'
				language skills is considered most or
				least relevant:
				• -2 = The least relevant
				• -1 = Among the three less
				relevant
				• 0 = Neither least nor most
				• 1 = Among the three most
				relevant
				• 2 = The most relevant

100	DIIII	NJ1	1	Whathan factoring 1
188	BWH.b.	Numerical	1	Whether fostering own employees' innovation skills is considered most or least relevant: • -2 = The least relevant • -1 = Among the three less relevant • 0 = Neither least nor most • 1 = Among the three most
				relevant
				• 2 = The most relevant
189	BWH.c.	Numerical	1	Whether attracting potential talents at the recruitment stage, easing recruitment is considered most or least relevant: • -2 = The least relevant • -1 = Among the three less relevant • 0 = Neither least nor most • 1 = Among the three most relevant • 2 = The most relevant
190	BWH.d.	Numerical	1	Whether encouraging intergenerational exchange, culture sharing is considered most or least relevant: • -2 = The least relevant • -1 = Among the three less relevant • 0 = Neither least nor most • 1 = Among the three most relevant • 2 = The most relevant
191	BWH.e.	Numerical	1	Whether improving teamwork efficiency (without coaching costs) is considered most or least relevant: • -2 = The least relevant • -1 = Among the three less relevant • 0 = Neither least nor most • 1 = Among the three most relevant • 2 = The most relevant
192	BWH.f.	Numerical	1	Whether improving internal cohesion of staff and sharing social activities is considered most or least relevant: • -2 = The least relevant • -1 = Among the three less relevant • 0 = Neither least nor most • 1 = Among the three most relevant • 2 = The most relevant

102	DATA	NT	1	XXII . d
193	BWH.g.	Numerical	1	Whether strengthening relationships
				with the Company sending hosted
				people is considered most or least
				relevant:
				• -2 = The least relevant
				• -1 = Among the three less
				relevant
				• 0 = Neither least nor most
				• 1 = Among the three most
				relevant
				• 2 = The most relevant
194	BWH.h.	Numerical	1	Whether increasing production or
				improving sales, extra hands for
				pending projects, for satisfaction
				surveys, etc. is considered most or
				least relevant:
				• -2 = The least relevant
				• -1 = Among the three less
				relevant
				• 0 = Neither least nor most
				• 1 = Among the three most
				relevant
				• 2 = The most relevant
195	BWH.i.	Numerical	1	Whether broadening mind-set and
	_ ,,,			business ideas is considered most or
				least relevant:
				• -2 = The least relevant
				• -1 = Among the three less
				relevant
				• 0 = Neither least nor most
				• 1 = Among the three most
				relevant
				• 2 = The most relevant
196	BWH.j.	Numerical	1	Whether improving international
170	2 // 22/3/	1 (0111011001	-	collaboration is considered most or
				least relevant:
				• -2 = The least relevant
				• -1 = Among the three less
				relevant
				• 0 = Neither least nor most
				• 1 = Among the three most
				relevant
				• 2 = The most relevant
197	BWH.k.	Numerical	1	Whether <i>enhancing reputation/brand</i>
171	D WIII.N.	Tumerical	1	is considered most or least relevant:
				• -2 = The least relevant
				• -1 = Among the three less relevant
				 0 = Neither least nor most
				• 1 = Among the three most
				relevant
				• 2 = The most relevant

198	E12.SQ001.	Numerical	2	On a scale from 1 to 10, how much the
170	E12.5Q001.	rvamericar	2	respondent feels that hosting
				apprentices or students is worth the
				effort
			SIBLE F	RETURNS [to everybody]
199	E13.1.	Numerical	1	First category that gets the highest
				benefits from Erasmus+ mobility:
				 1 = Students/apprentices 2 = Schools and training
				centres
				• 3 = Companies (both sending
				and hosting)
				• 4 = Labour market
				• 5 = The European Union as an
200	E13.2.	Numerical	1	institution Second category that gets the highest
200	E13.2.	Numericai	1	benefits from Erasmus+ mobility:
				• 1 = Students/apprentices
				• 2 = Schools and training
				centres
				• 3 = Companies (both sending
				and hosting)
				• 4 = Labour market
				• 5 = The European Union as an institution
201	E13.3.	Numerical	1	Third category that gets the highest
				benefits from Erasmus+ mobility:
				• 1 = Students/apprentices
				• 2 = Schools and training
				centres
				• 3 = Companies (both sending and hosting)
				4 = Labour market
				• 5 = The European Union as an
				institution
202	E13.4.	Numerical	1	Fourth category that gets the highest
				benefits from Erasmus+ mobility:
				• 1 = Students/apprentices
				• 2 = Schools and training centres
				3 = Companies (both sending
				and hosting)
				• 4 = Labour market
				• 5 = The European Union as an
				institution
203	E13.5.	Numerical	1	Category that gets the lowest benefits
				from Erasmus+ mobility: • 1 = Students/apprentices
				 1 = Students/apprentices 2 = Schools and training
				centres
				• 3 = Companies (both sending
				and hosting)

				 4 = Labour market 5 = The European Union as an institution
	Section	6: CLOSIN	G SUGGI	ESTIONS
204	F1	Character	/	Suggestions for EU companies about how to improve and make international mobility easier
205	F3.1.	Numerical	2	Whether the respondent felt that the questionnaire was interesting and stimulating (from 1 to 10)
206	F3.2.	Numerical	2	Whether the respondent felt that the questionnaire was clear in terms of questions (from 1 to 10)
207	F3.3.	Numerical	2	Whether the respondent felt that the questionnaire was easy to fill (from 1 to 10)
208	F3.4.	Numerical	2	Whether the respondent felt that the questionnaire was stressing, annoying (from 1 to 10)